Unaudited Accounts for the Nine months ended March 31, 2014

**Vision of today is** Tomorrow's Achievement







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## CORPORATE INFORMATION

## Board of Directors

Dr. Ghaith R. Pharaon - Chairman Alternate Director: Abdus Sattar

Laith G. Pharaon Alternate Director: Jamil A. Khan

Wael G. Pharaon Alternate Director: Babar Bashir Nawaz

Shuaib A. Malik Musa Boiang Bahauddin Khan Tarig Igbal Khan

### **Chief Executive Officer** Shuaib A. Malik

**Chief Financial Officer** Anwar A. Shaikh

## **Company Secretary**

Nouman Ahmed Usmani

## Audit Committee

Tarig Igbal Khan Chairman Abdus Sattar Member Alternate to Dr. Ghaith R. Pharaon Babar Bashir Nawaz Member Alternate to Wael G. Pharaon Bahauddin Khan Member Shaikh Ather Ahmed Secretary

### Human Resource and Remuneration Committee

Musa Bojang Chairman Bahauddin Khan Member Babar Bashir Nawaz Member Alternate to Wael G. Pharaon Shuaib A. Malik Nouman Ahmed Usmani

Member Secretary

### Auditors

A. F. Ferguson & Co. Chartered Accountants

Solicitors Ali Sibtain Fazli & Associates

## Bankers

Habib Bank Limited National Bank of Pakistan United Bank Limited Allied Bank Limited Bank Al-Habib Limited Favsal Bank Limited MCB Bank Limited Habib Metropolitan Bank Limited

## **Registered Office**

7-B. Korangi Industrial Area. P.O. Box 8228, Karachi-74900 UAN No. 111-675-675 Fax: +92(21) 35054663, +92(21) 35066705 Website: www.nrlpak.com E-mail: info@nrlpak.com

## Share Registrar

THK Associates (Pvt.) Ltd., 2nd Floor. State Life Building-3. Dr. Ziauddin Ahmed Road, Karachi-75530 P.O. Box No. 8533 Contact No.+92(21) 111-000-322 Fax: +92 (21) 35655595 Email: secretariat@thk.com.pk Website: www.thk.com.pk



Assalam-o-Alaikum!

On behalf of the Board of Directors I am pleased to present a brief review of the un-audited financial statements of your Company for the nine months period ended March 31, 2014.

Your Company earned a profit after tax of Rs. 378 million during the period under review as compared to Rs. 1,936 million in the corresponding period last year. Earnings per share were Rs. 4.73 as compared to Rs. 24.21 in the corresponding period.

Fuel refinery segment continuously faced negative Gross Refining Margins in the last seven months due to asymmetrical change in selling prices of products compared to feed cost and incurred a loss after tax of Rs. 2,231 million as compared to loss after tax of Rs. 16 million in the corresponding period. During the current quarter Pak Rupee exchange rate recovered, resulting in exchange gain of Rs. 601 million during the quarter. However, year to date exchange loss was Rs. 822 million compared to Rs. 722 million in the corresponding period. Profitability also reduced by Rs. 324 million due to price differential on HSD.

Lube Segment earned profit after tax of Rs. 2,609 million compared to Rs. 1,952 million during corresponding period. Profitability improved due to higher increase in selling prices of products compared to cost of feedstock. Sale of Lube Base Oils was better than last year. Lube Segment was operated at 109% of designed capacity as compared to 102%. It is anticipated that the long awaited road infrastructure development projects will commence shortly which will not only improve the sale of Asphalt but will also help in depleting the existing high inventory.

All efforts are being concentrated to smoothly complete HSD desulphurization and isomerization projects.

The Board would like to express their gratitude to our valued customers, employees and shareholders for their continuous support.

On behalf of the Board

Shuaib A. Malik Deputy Chairman / Chief Executive Officer

Rawalpindi: April 17, 2014

# CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2014

		Unaudited	Audited (Restated)
		March 31,	June 30,
	Note	2014	2013
ASSETS		(Rupees in	thousand)
NON-CURRENT ASSETS			
Fixed assets	-	5 000 400	4 000 000
Deferred taxation	5 6	5,028,106 347,723	4,362,936
Long term investment	0	-	-
Long term loans		43,849	52,242
Long term deposits		30,189	30,189
		5,449,867	4,445,367
CURRENT ASSETS			
Stores, spares and chemicals Stock-in-trade	7	1,044,085 24,555,518	788,078 22,563,754
Trade debts	/	10,534,465	10,976,992
Loans and advances		52,873	36,276
Trade deposits and short-term prepayments		86,669	8,221
Interest accrued		39,277	86,120
Other receivables		588,699	274,711
Financial asset - held to maturity investments Cash and bank balances		3,000,821 5,922,251	492,524 16,004,875
Cash and bank balances		45,824,658	51,231,551
TOTAL ASSETS		51,274,525	55,676,918
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital Issued, subscribed and paid up		799,666	799,666
Reserves		25,134,605	25,994,038
Reserves		25,934,271	26,793,704
LIABILITIES		,	
NON - CURRENT LIABILITIES			
Retirement benefit obligations		540,018	396,008
Deferred taxation		-	47,319
		540,018	443,327
CURRENT LIABILITIES			
Trade and other payables	8	23,687,577	26,546,460
Provisions		411,401	411,401
Taxation - provisions less payments		701,258 24,800,236	1,482,026 28,439,887
TOTAL LIABILITIES		25,340,254	28,883,214
CONTINGENCIES AND COMMITMENTS	9	20,040,204	20,000,214
TOTAL EQUITY AND LIABILITIES	č	51,274,525	55,676,918
The annexed notes 1 to 10 form an integral part of this c	ondensed int		

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

UR xecutive

Director

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE NINE MONTHS ENDED MARCH 31, 2014 (UNAUDITED)

		Quarter ended		Nine months ended	
		March 31,	March 31,	March 31,	March 31,
	Note	2014	2013	2014	2013
		<	<ul> <li>(Rupees in the second se</li></ul>	iousand) ———	$\longrightarrow$
Gross sales	10	61,780,360	52,089,824	186,776,649	154,971,970
Trade discounts, taxes, duties, levies and price differential	11	(10,417,121)	(8,463,571)	(31,427,268)	(26,049,572)
Net sales		51,363,239	43,626,253	155,349,381	128,922,398
Cost of sales		(51,128,432)	(43,020,542)	(153,304,907)	(125,469,728)
Gross profit		234,807	605,711	2,044,474	3,452,670
Distribution and marketing expenses		(263,241)	(253,169)	(802,166)	(767,735)
Administrative expenses		(142,225)	(134,175)	(375,705)	(379,677)
Other income	12	234,724	703,976	947,282	1,823,126
Other operating expenses		(53,656)	(50,018)	(78,427)	(240,866)
Operating profit		10,409	872,325	1,735,458	3,887,518
Finance cost / exchange gain	13	600,701	(233,012)	(825,087)	(732,260)
Profit before taxation		611,110	639,313	910,371	3,155,258
Taxation	14	(262,757)	(270,317)	(532,409)	(1,219,336)
Profit after taxation		348,353	368,996	377,962	1,935,922
Earnings per share - basic and dilu	ted	4.36	4.61	4.73	24.21

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

IR hief Executive

**National Refinery Limited** 

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS ENDED MARCH 31, 2014 (UNAUDITED)

	Quarter ended		Nine mon	ths ended	
	(Restated) March 31, March 31,		March 31,	(Restated) March 31,	
	2014	2013	2014	2013	
	<	(Rupees in tho		$\rightarrow$	
Profit after taxation	348,353	368,996	377,962	1,935,922	
Other comprehensive income					
Remeasurement loss - note 3	(18,086)	(51,062)	(54,259)	(153,187)	
Deferred tax thereon	5,454	15,749	16,362	47,246	
	(12,632)	(35,313)	(37,897)	(105,941)	
Total comprehensive income	335,721	333,683	340,065	1,829,981	

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

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Tinglaged Director

National Refinery Limited

# CONDENSED INTERIM CASH FLOW STATEMENT FOR THE NINE MONTHS ENDED MARCH 31, 2014 (UNAUDITED)

CASH FLOWS FROM OPERATING ACTIVITIES	Note	March 31, 2014 (Rupees in	March 31, 2013 thousand)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash used in operations	15	(4,383,335)	(3,369,335)
Income tax paid		(1,691,857)	(1,288,785)
Decrease in long term loans		8,393	11,067
Increase in long term deposits		-	(350)
Payment made to pension fund		(5,402)	-
Payment made to gratuity fund		(1,270)	-
Post retirement medical benefits paid		(1,469)	(5,265)
Net cash flow used in operating activities		(6,074,940)	(4,652,668)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(907,917)	(910,733)
Purchase of intangible asset		(100)	(2,518)
Proceeds from disposal of property, plant and equipment		2,987	318
Return on treasury bills received		25,600	170,265
Return received on bank accounts		576,055	450,611
Net cash flow used in investing activities		(303,375)	(292,057)
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid		(1,193,834)	(1,195,497)
Net decrease in cash and cash equivalents		(7,572,149)	(6,140,222)
Cash and cash equivalents at beginning of the period		16,494,400	13,278,525
Cash and cash equivalents at end of the period	16	8,922,251	7,138,303

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

Chief Executive

Director In

**National Refinery Limited** 

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED MARCH 31, 2014 (UNAUDITED)

	SHARE CAPITAL Issued, subscribed and paid-up	CAPITAL R Capital compensation reserve	Exchange equalisation reserve	REVENUE General reserve	RESERVES Unappropriated profit	Special reserve	Total
Balance as at July 1, 2012 - as previously stated	799,666	10,142	4,117	17,888,000	2,772,726	3,751,744	25,226,395
Effect of change in accounting policy in respect of remeasurement of retirement benefit obligations - net of tax - note 3	-	-	-	-	42,711	21,356	64,067
Balance as at July 1, 2012 - restated	799,666	10,142	4,117	17,888,000	2,815,437	3,773,100	25,290,462
Transfer to general reserve	-	-	-	1,573,000	(1,573,000)		-
Final dividend for the year ended June 30, 2012 - Rs. 15 per share	-	-	-	-	(1,199,498)	-	(1,199,498)
Profit for the nine months ended March 31, 2013	-	-	-	-	1,935,922	-	1,935,922
Other comprehensive income	-	-	-	-	(105,941)	-	(105,941)
Total Comprehensive income for the nine months ended March 31, 2013 as restated	-	-	-		1,829,981	-	1,829,981
Balance as at March 31, 2013 - restated	799,666	10,142	4,117	19,461,000	1,872,920	3,773,100	25,920,945
Balance as at July 1, 2013 - restated Final dividend for the year	799,666	10,142	4,117	19,461,000	2,745,679	3,773,100	26,793,704
ended June 30, 2013 - Rs. 15 per share	-		-	-	(1,199,498)	-	(1,199,498)
Transfer to general reserve	-	-	-	1,600,000	(1,600,000)	-	-
Profit for the nine months ended March 31, 2014	-	-	-	-	377,962	-	377,962
Other comprehensive income	-	-	-		(37,897)	-	(37,897)
Total Comprehensive income for the nine months ended March 31, 2014	-	-	-	-	340,065	-	340,065
Balance as at March 31, 2014	799,666	10,142	4,117	21,061,000	286,246	3,773,100	25,934,271

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

Chief Executive

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## 1. LEGAL STATUS AND OPERATIONS

National Refinery Limited was incorporated in Pakistan on August 19, 1963 as a public limited company and its shares are listed on the Karachi, Lahore and Islamabad Stock Exchanges in Pakistan. The registered office of the Company is situated at 7-B, Korangi Industrial Area, Karachi, Pakistan.

The Company is engaged in the manufacturing, production and sale of large range of petroleum products. The refinery complex of the Company comprises of three refineries, consisting of two lube refineries, commissioned in 1966 and 1985, and a fuel refinery added to the complex in 1977.

## 2. BASIS OF PREPARATION

- 2.1 This condensed interim financial information of the Company for the nine months ended March 31, 2014 has been prepared in accordance with the requirements of International Accounting Standard (IAS) 34, "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This condensed interim financial information is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi, Lahore and Islamabad Stock Exchanges.
- **2.2** This condensed interim financial information does not include all the information required for full financial statements and should be read in conjunction with the annual financial statements for the year ended June 30, 2013.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the preceding annual financial statements of the Company for the year ended June 30, 2013, except as described below:

IAS 19 (revised) - 'Employee Benefits' effective for annual periods beginning on or after January 01, 2013 amends the accounting for employee benefits. The standard requires immediate recognition of past service cost and also replaces the interest cost on the defined benefit obligation and the expected return on plan assets with a net interest cost based on the net defined benefit asset or liability and the discount rate, measured at the beginning of the year.

Further, a new term "remeasurements" has been introduced. This is made up of actuarial gains and losses, the difference between actual investment returns and the return implied by the net interest cost. The standard requires "remeasurements" to be recognised in the Balance Sheet immediately, with a charge or credit to Other Comprehensive Income in the periods in which they occur.

Following the application of IAS 19 (revised), the Company's policy for Retirement Benefit Obligations - Defined Benefit Plans stands amended as follows:

- The amount arising as a result of remeasurements are recognised in the Balance Sheet immediately, with a charge or credit to Other Comprehensive Income in the periods in which they occur.

- The change in accounting policy has been accounted for retrospectively in accordance with the requirements of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' and comparative figures have been restated.

The Company's condensed interim financial information is affected by the 'remeasurements' relating to prior years. The effects have been summarised below:

		June 30, 2013 (Rupees i	June 30, 2012 n thousand)
Impact on Balance Sheet			,
(Increase) / decrease in retirement benefit obligations		(110,619)	91,932
Decrease / (increase) in deferred tax liability		32,969	(27,865)
Increase in special reserve		(21,356)	(21,356)
(Decrease) / increase in unappropriated profit		(99,006)	42,711
Increase / (decrease) in unappropriated profit - Cumulative effect from prior years			
after transfer to special reserve		-	42,711
- Impact for the year ended June 30, 2013		(141,717)	-
			March 31, 2013
Impact on Statement of Comprehensive Income		(Rupe	es in thousand)
Other comprehensive income			
<ul> <li>Increase in remeasurement losses - net</li> </ul>			(153,187)
- Decrease in deferred taxation			47,246
			(105,941)
Impact on Segment Information		March 31, 2013	
	Fuel (I	Lube Rupees in thousa	Total ind)
- Decrease in total comprehensive income	(35,314)	(70,627)	(105,941)
		June 30, 2013	
-	Fuel	Lube	Total
	(1	Rupees in thousa	ind)
<ul><li>Increase in segment liabilities</li><li>Increase in unallocated liabilities</li></ul>	36,873 -	73,746	110,619 32,969

There was no cash flow impact as a result of the change in accounting policy.

#### ACCOUNTING ESTIMATES, JUDGMENTS AND FINANCIAL RISK MANAGEMENT 4.

4.1 The preparation of interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgments, estimates and assumptions.

However, management believes that the change in outcome of judgments, estimates and assumptions would not have a material impact on the amounts disclosed in this condensed interim financial information.

- Judgments and estimates made by the management in the preparation of this condensed interim 4.2 financial information are the same as those that were applied to the financial statements as at and for the year ended June 30, 2013.
- The Company's financial risk management objectives and policies are consistent with those 4.3 disclosed in the financial statements as at and for the year ended June 30, 2013.

_		March 31,	March 31,
5.	FIXED ASSETS	2014	2013
	Additions made to property, plant and equipment during the period:	(Rupees	in thousand)
	Buildings on leasehold land	4,177	5,646
	Oil terminal	4,092	4,081
	Processing plant and storage tanks	5,305	61,973
	Pipelines	6,727	3,193
	Water power and other utilities	5,596	21,756
	Vehicles	1,224	1,512
	Furniture and fixtures	549	198
	Computers and other related accessories	6,333	2,458
	Office and other equipments	30,509	39,731
	Major spare parts and stand by equipments	25,933	37,704
		90,445	178,252

5.1 During the period, vehicles costing Rs. 7.24 million (March 31, 2013: Rs. 0.97 million) were disposed off having Rs. 1.14 million (March 31, 2013: Rs. 0.02 million) written down value.

5.2	Capital work-in-progress	Refineries upgradation projects	Other projects	Advances to contractors / suppliers	Total
		←	—— (Rupees in	thousand)	$\longrightarrow$
	Opening balance as at				
	July 1, 2013	1,096,437	106,592	29,925	1,232,954
	Additions	628,476	229,766	10,644	868,886
	Transfers	-	(38,621)	(7,526)	(46,147)
	Closing balance as at				
	March 31, 2014	1,724,913	297,737	33,043	2,055,693
	Opening balance as at				
	July 1, 2012	451,158	101,864	39,530	592,552
	Additions	645,279	311,483	29,176	985,938
	Transfers	-	(306,755)	(38,781)	(345,536)
	Closing balance as at				
	June 30, 2013	1,096,437	106,592	29,925	1,232,954

5.3 The Company has incurred capital expenditure of Rs. 1,724.91 million (June 30, 2013: Rs.1,096.44 million) on up-gradation and expansion projects. It includes Rs. 1,529.64 million (June 30, 2013: Rs. 912.56 million) for the up-gradation and expansion of fuel refinery operations.

## 6. DEFERRED TAXATION

Deferred tax asset of Rs. 266.6 million (March 31, 2013: Nil) in relation to minimum tax has been recognised as the Company expects its recoverability through future profits.

## 7. STOCK -IN- TRADE

As at March 31, 2014 stock of finished goods has been written down by Rs. 391.69 million (June 30, 2013: Rs. 32.36 million) to arrive at its net realisable value.

		March 31, 2014	June 30, 2013
8.	TRADE AND OTHER PAYABLES	(Rupees ir	thousand)
	Trade creditors - note 8.2	16,709,545	20,986,932
	Due to Government of Pakistan	2,102,065	925,163
	Due to related party - Attock Petroleum Limited	90,822	36,687
	Accrued liabilities	571,551	709,788
	Surplus price differential payable - note 8.1	306,030	273,297
	Sales tax payable	2,623,609	1,960,272
	Advances from customers - note 8.2	197,925	309,242
	Workers' profits participation fund	49,343	16,256
	Workers' welfare fund	57,132	138,914
	Unclaimed dividend	69,574	63,910
	Excise duty and petroleum levy	843,028	1,067,669
	Other liabilities	66,953	58,330
		23,687,577	26,546,460

- 8.1 This represents amount to be deposited in Inland Freight Equalisation Margin pool in respect of surplus of High Speed Diesel (HSD) price as per Pakistan State Oil Limited's (PSO) actual import price excluding ocean losses over HSD price based on import price parity formula in accordance with the Economic Coordination Committee's decision dated February 26, 2013.
- **8.2** These include amounts payable to related party Pakistan Oilfields Limited amounting to Rs. 1,804.94 million (June 30, 2013: Rs. 11.40 million).

## 9. CONTINGENCIES AND COMMITMENTS

## 9.1. Contingencies

There has been no significant change in contingencies and commitments since the issuance of last annual financial statements for the year ended June 30, 2013.



## 9.2 Commitments

- a) Commitments for capital expenditure as at March 31, 2014 amounted to Rs. 513.20 million (June 30, 2013: Rs. 603.56 million); and
- b) Outstanding letters of credit at the end of the period amounted to Rs. 18.55 billion (June 30, 2013: Rs. 17.35 billion).

		Quarter	ended	Nine months ended		
		March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013	
		Ś	—— (Rupees in	thousand)	$\longrightarrow$	
10.	GROSS SALES					
	Local	55,458,759	45,892,736	167,051,320	138,645,901	
	Export	6,321,601	6,197,088	19,725,329	16,326,069	
		61,780,360	52,089,824	186,776,649	154,971,970	

## 11. TRADE DISCOUNTS, TAXES, DUTIES, LEVIES AND PRICE DIFFERENTIAL

Trade discounts	292,838	284,698	814,383	835,311
Sales tax	8,058,229	6,330,113	24,272,752	19,123,813
Excise duty	123	153	404	376
Petroleum levy	1,901,070	1,848,607	6,005,247	6,090,072
Surplus price differential-note 8.1	164,861	-	334,482	-
	10,417,121	8,463,571	31,427,268	26,049,572

## 12. OTHER INCOME

This include write back of liabilities considered no longer payable consequent to finalisation of certain local crude oil / condensate sale and purchase agreements amounting to Rs. 68.19 million (March 31, 2013: Rs. 694.4 million) and settlement of old yield differentials with suppliers during the period amounting to Rs. 86.64 million (March 31, 2013: Rs. 427.6 million).

## 13. FINANCE COST

This include net exchange loss of Rs. 821.81 million (March 31, 2013: Rs. 721.77 million) on foreign currency transactions relating to purchase and sale of crude oil/products.

		Quarter e	ended	Nine months ended	
		March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
		←	(Rupees in )	thousand) ——	$\longrightarrow$
14.	TAXATION Current				
	- for the period	288,425	317,822	875,372	1,290,955
	- for prior periods	35,717	(36,514)	35,717	(36,514)
		324,142	281,308	911,089	1,254,441
	Deferred	(61,385)	(10,991)	(378,680)	(35,105)
		262,757	270,317	532,409	1,219,336

## SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE NINE MONTHS ENDED MARCH 31, 2014 (UNAUDITED)

		March 31, 2014	March 31, 2013	
		(Rupees	(Rupees in thousand)	
15.	CASH USED IN OPERATIONS			
	Profit before taxation	910,371	3,155,258	
	Adjustment for non cash charges and other items:			
	Depreciation and amortisation	242,847	219,188	
	Provision for pension	73,762	70,839	
	Provision for gratuity	8,568	10,731	
	Provision for post retirement medical benefits	15,563	22,641	
	Provision for slow moving and obsolete stores and spares	(841)	(18,007)	
	Return / interest on bank deposits	(529,212)	(397,168)	
	Return on treasury bills	(23,423)	(139,763)	
	Profit on disposal of property, plant and equipment	(2,987)	(295)	
	Increase in working capital - note 15.1	(5,077,983)	(6,292,759)	
		(4,383,335)	(3,369,335)	
15.1	Increase in working capital			
	(Increase) / Decrease in current assets			
	Stores, spares and chemicals	(255,166)	133,673	
	Stock-in-trade	(1,991,764)	(419,878)	
	Trade debts	442,527	4,453,426	
	Loans and advances	(16,597)	4,800	
	Trade deposits and short-term prepayments	(78,448)	(61,235)	
	Other receivables	(313,988)	(508,844)	
		(2,213,436)	3,601,942	
	Increase / (Decrease) in current liabilities			
	Trade and other payables	(2,864,547)	(9,901,330)	
	Provisions	-	6,629	
		(5,077,983)	(6,292,759)	

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	March 31, 2014 (Rupees i	March 31, 2013 in thousand)
16. CASH AND CASH EQUIVALENTS		
In hand	500	500
With banks on:		
Current accounts	40,686	100,601
Savings accounts	5,595,171	6,246,550
Deposit accounts	285,895	790,652
	5,921,752	7,137,803
Short term investments	2,999,999	-
	8,922,251	7,138,303

## **17. TRANSACTIONS WITH RELATED PARTIES**

The following transactions were carried out with related parties.

		Quarter ended		Nine months ended	
		March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
		•	— (Rupees ir	n thousand) —	
Nature of relationship	Nature of transactions				
Associated companies	Sale of petroleum products	31,832,592	26,645,883	91,925,437	77,132,227
	Rental income	1,213	1,102	3,605	3,275
	Hospitality charges	12,684	11,313	36,057	30,522
	Handling income	45,726	30,691	126,097	89,217
	Trade discounts and commission on sales	487,754	471,329	1,420,785	1,408,935
	Reimbursement of expenses	2,000	551	3,437	1,332
	Purchase of petroleum products	4,424	2,164	11,899	7,583
	Purchase of crude oil				
	and condensate	206,796	-	1,798,454	-
	Purchase of stores	286,049	-	398,198	-
	Dividend paid	-	-	611,744	611,744
Post employment staff benefit plans					
	Contributions	20,697	15,971	41,918	36,834
Key management employe compensation	ees				
	Salaries and other employee benefits	10,873	8,900	31,702	33,146
	Post retirement benefits	627	579	1,787	2,765
	Directors' fees	526	684	1,934	2,534
		12,026	10,163	35,423	38,445

## **18. SEGMENT INFORMATION**

The financial information regarding operating segments is as follows:

	FUEL		LUBE		TOTAL	
	(Restated)			(Restated)		(Restated)
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
	(Rupees in thousand) ————————————————————————————————————					
Segment Revenue Sales to external customers						
<ul> <li>local (net of discounts, taxes, duties and levies</li> </ul>						
and price differential)	98,763,506	79,753,144	36,860,546	32,843,185	135,624,052	112,596,32
- export	16,322,874	14,476,460	3,402,455	1,849,609	19,725,329	16,326,06
· · · ·	115,086,380	94,229,604	40,263,001	34,692,794	155,349,381	128,922,39
Inter-segment transfers Elimination of inter-	33,109,415	29,964,120	-	-	33,109,415	29,964,12
segment tansfers	-	-	-	-	(33,109,415)	(29,964,12
Net sales	148,195,795	124,193,724	40,263,001	34,692,794	155,349,381	128,922,39
Segment results after tax	(2,230,763)	(16,186)	2,608,725	1,952,108	377,962	1,935,92
Other comprehensive income	(12,632)	(35,314)	(25,265)	(70,627)	(37,897)	(105,94
Total comprehensive						
(loss) / income	(2,243,395)	(51,500)	2,583,460	1,881,481	340,065	1,829,98
	FU	UEL LUBE		TOTAL		
		(Restated)		(Restated)		(Restated)
	March 31, 2014	June 30, 2013	March 31, 2014	June 30, 2013	March 31, 2014	June 30, 2013
	(Rupees in thousand)					
Segment assets	30,842,152	29,801,090	18,692,344	24,513,477	49,534,496	54,314,56
Unallocated assets	-	-	-	-	1,740,029	1,362,35
Total assets as per						
balance sheet	30,842,152	29,801,090	18,692,344	24,513,477	51,274,525	55,676,91
Segment liabilities	23,035,020	25,876,483	1,603,975	1,477,388	24,638,995	27,353,87
					701,259	1,529,34
Unallocated liabilities		-	-	-	101,200	.,020,01
Unallocated liabilities Total liabilities as per	-	-	-	-	701,200	1,020,01

## **19. DATE OF AUTHORISATION FOR ISSUE**

This condensed interim financial information was authorised for issue by the Board of Directors of the Company on April 17, 2014.

Executive

Director

National Refinery Limited



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