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## Corporate Information

#### **Board of Directors**

Dr. Ghaith R. Pharaon – Chairman Alternate Director: Abdus Sattar

Laith G. Pharaon

Alternate Director: Jamil A. Khan

Wael G. Pharaon
Alternate Director: Babar Bashir Nawaz

Shuaib A. Malik Musa Bojang Bahauddin Khan Tariq Iqbal Khan

#### **Chief Executive Officer**

Shuaib A. Malik

#### **Chief Financial Officer**

Anwar A. Shaikh

#### **Company Secretary**

Nouman Ahmed Usmani

#### **Audit Committee**

Tariq Iqbal Khan Chairman Abdus Sattar Member

Alternate to Dr. Ghaith R. Pharaon

Babar Bashir Nawaz

Alternate to Wael G. Pharaon

Bahauddin Khan Member Shaikh Ather Ahmed Secretary

#### **Human Resource and Remuneration (HR&R) Committee**

Member

Musa Bojang Chairman
Bahauddin Khan Member
Babar Bashir Nawaz Member
Alternate to Wael G. Pharaon

Shuaib A. Malik Member Nouman Ahmed Usmani Secretary

#### **Auditors**

A. F. Ferguson & Co. Chartered Accountants

#### Solicitors

Ali Sibtain Fazli & Associates

## **Primary Bankers**

MCB Bank Limited
Allied Bank Limited
Habib Bank Limited
Askari Bank Limited
Faysal Bank Limited
United Bank Limited
Samba Bank Limited
Bank Al-Falah Limited
Bank Al-Habib Limited
National Bank of Pakistan
Habib Metropolitan Bank Limited

#### **Registered Office**

7-B, Korangi Industrial Area, P.O. Box 8228, Karachi-74900

UAN No. 111-675-675

PABX No. + 92-21-35064981-86

+ 92-21-35064977-79

Fax: + 92-21-35054663,

+ 92-21-35066705

Website: www.nrlpak.com E-mail: info@nrlpak.com

#### **Share Registrar**

THK Associates (Pvt.) Ltd., 2nd Floor, State Life Building-3, Dr. Ziauddin Ahmed Road, KARACHI-75530 P.O.Box No. 8533

UAN: +92-21 111-000-322 Fax: +92-21 35655595 Email: secretariat@thk.com.pk Website: www.thk.com.pk

## Directors' Review



Assalam-u-Alaikum!

On behalf of the Board of Directors, I am pleased to present a brief review of the un-audited financial statements of your Company for the guarter ended September 30, 2015.

Your Company earned a profit after tax of Rs. 406 million, translated into earning per share of Rs. 5.08, compared to a loss after tax of Rs. 837 million and loss per share of Rs. 10.47, in the corresponding period of last year.

The fuel segment sustained loss after tax of Rs. 588 million as compared to loss after tax of Rs. 1,910 million in the corresponding period of last year. Performance in fuel segment relatively improved due to better price-cost gap between International prices of fuel products versus crude oil price. Reduction in working capital requirement, due to lower prices, enabled the company to yield better interest income. Furthermore, Pak rupee relatively remained stable resulting in exchange loss of Rs. 188 million as compared to Rs. 897 million in corresponding period last year.

Lube Segment earned a profit after tax of Rs. 994 million compared to profit after tax of Rs.1,073 million for the same period last year. Lube Segment profitability was marginally reduced due to decline in Lube Base Oil prices. Sale of Asphalt increased due to ongoing Infrastructure development work in the country.

Work on upgradation projects of Diesel Desulphurization and Naphtha Isomerization units is progressing smoothly. Construction work has been started on site. Your Company is making all efforts to achieve the milestone of Refinery upgradation projects to uphold interest of all the stakeholders.

The Board would like to extend its gratitude to all the stake holders for their continuous support.

On behalf of the Board

Rawalpindi: October 15, 2015

Shuaib A. Malik Deputy Chairman & Chief Executive Officer

## **CONDENSED INTERIM BALANCE SHEET**

AS AT SEPTEMBER 30, 2015

AS AT SEPTEMBER 30, 2015			
	Note	Unaudited September 30, 2015	Audited June 30, 2015
ASSETS		(Rupees in th	nousand)
NON-CURRENT ASSETS			
Fixed assets	5	9,229,838	8,066,114
Long term investment		-	-
Long term loans		38,016	42,575
Long term deposits		30,189	30,189
Retirement benefit prepayments		28,896	22,399
CURRENT ASSETS		9,326,939	8,161,277
Stores, spares and chemicals		986,835	1,003,102
Stock-in-trade	6	13,643,702	13,585,660
Trade debts	O	3,639,682	7,253,035
Loans and advances		97,610	74,602
Trade deposits and short-term prepayment	S	162,546	8,921
Interest accrued		30,589	32,240
Other receivables	7	482,868	547,326
Short term investments		3,543,878	123,543
Cash and bank balances		14,132,483	17,272,944
		36,720,193_	39,901,373
TOTAL ASSETS		46,047,132	48,062,650
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital		799,666	799,666
Reserves		28,922,407	29,334,041
1 10001 100		29,722,073	30,133,707
LIABILITIES		20,1 22,01 0	33,133,131
NON-CURRENT LIABILITIES			
Retirement benefit obligations		660,478	594,464
Deferred taxation		155,304	171,555
OURDENIT LIARUITIES		815,782	766,019
CURRENT LIABILITIES	•		10,100,001
Trade and other payables	8	14,654,905	16,433,021
Provisions Tayotion provision loss payments		112,361	112,361 617,542
Taxation - provision less payments		742,011 15,509,277	17,162,924
TOTAL LIABILITIES		16,325,059	17,928,943
CONTINGENCIES AND COMMITMENTS	9	. 0,020,000	. 1 ,020,0 10
	Э	10.047.100	
TOTAL EQUITY AND LIABILITIES		46,047,132	48,062,650

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.

**Chief Executive** 

Director

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT

FOR THE QUARTER ENDED SEPTEMBER 30, 2015 (UNAUDITED)

	Note	September 30, 2015 (Rupees in	2014
Gross sales	10	34,992,569	61,106,187
Trade discounts, taxes, duties and levies and price differential	11	(10,201,483)	(11,177,945)
Net sales		24,791,086	49,928,242
Cost of sales		(24,018,294)	(49,860,840)
Gross profit		772,792	67,402
Distribution and marketing expenses		(149,257)	(240,620)
Administrative expenses		(163,499)	(132,745)
Other income		366,974	310,178
Other operating expenses		(46,420)	(1,208)
Operating profit		780,590	3,007
Finance cost	12	(189,747)	(897,213)
Profit / (Loss) before taxation		590,843	(894,206)
Taxation	13	(184,725)	57,337
Profit / (Loss) after taxation		406,118	(836,869)
Earnings / (Loss) per share - basic and dill	uted	Rs 5.08	Rs (10.47)

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

FOR THE QUARTER ENDED SEPTEMBER 30, 2015 (UNAUDITED)

	September 30, 2015 (Rupees in	September 30, 2014 thousand)
Profit / (Loss) after taxation	406,118	(836,869)
Other comprehensive income		
Items that will not be reclassified to Profit and Loss		
Remeasurement of post employment benefit obligations	(21,091)	(12,059)
Deferred tax thereon	3,005 (18,086)	(2,143) (14,202)
Total comprehensive income / (loss)	388,032	(851,071)

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.

## CONDENSED INTERIM CASH FLOW STATEMENT

FOR THE QUARTER ENDED SEPTEMBER 30, 2015 (UNAUDITED)

	Note	September 30, 2015 (Rupees in t	September 30, 2014 thousand)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated/(used in) operations	14	1,298,555	(823,913)
Income tax paid		(73,502)	(187,872)
Decrease / (increase) in long term loans		4,559	(23)
Net cash flow from / (used in) operating activities		1,229,612	(1,011,808)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(1,249,458)	(90,117)
Purchase of intangible asset		(145)	(1,628)
Return on treasury bills received		34,536	18,370
Return received on bank accounts		161,744	153,535
Return received on Pakistan Investment Bonds		98,662	64,616
Net cash flow (used in) / generated from investing a	activities	(954,661)	144,776
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid		(24)	(10)
Net increase / (decrease) in cash and cash equivaler	nts	274,927	(867,042)
Cash and cash equivalents at beginning of the period	bc	17,396,032	11,804,769
Cash and cash equivalents at end of the period	15	17,670,959	10,937,727

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.

**Chief Executive** 

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE QUARTER ENDED SEPTEMBER 30, 2015 (UNAUDITED)

	SHARE CAPITAL	CAPITAL R	ESERVES	REVENUE	RESERVES	Special	Total
	Issued, subscribed and paid-up	Capital compensation	Exchange	General reserve	Unappropriated profit	reserve	
	•		(	Rupees in thous	and) ————		<b></b>
alance as at July 1, 2014	799,666	10,142	4,117	21,061,000	945,614	3,773,100	26,593,639
otal Comprehensive income for the three months ended September 30, 2014							
oss for the three months ended September 30, 2014	_	_	] <u> </u>	<u> </u>	(836,869)	_	(836,869)
Other comprehensive income	_	_	_	_	(14,202)	_	(14,202)
		] [	] [		( , , , ,		( , , , ,
otal Comprehensive income / (loss) for three months ended September 30, 2014	-	-	-	-	(851,071)	-	(851,071)
3alance as at September 30, 2014	799,666	10,142	4,117	21,061,000	94,543	3,773,100	25,742,568
alance as at July 1, 2015	799,666	10,142	4,117	21,061,000	4,485,682	3,773,100	30,133,707
inal dividend for the year ended June 30, 2015					(799,666)		(799,666)
ransfer to general reserve				3,000,000	(3,000,000)	•	-
rofit for the three months ended		1	1		100.440		100.440
September 30, 2015		-			406,118	-	406,118
Ither comprehensive income					(18,086)	-	(18,086)
otal Comprehensive income for the three months ended September 30, 2015		-			388,032	•	388,032
3alance as at September 30, 2015	799,666	10,142	4,117	24,061,000	1,074,048	3,773,100	29,722,073

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.

FOR THE QUARTER ENDED SEPTEMBER 30, 2015 (UNAUDITED)

#### **LEGAL STATUS AND OPERATIONS**

National Refinery Limited was incorporated in Pakistan on August 19, 1963 as a public limited company and its shares are listed on the Karachi, Lahore and Islamabad Stock Exchanges in Pakistan. The registered office of the Company is situated at 7-B, Korangi Industrial Area, Karachi, Pakistan,

The Company is engaged in the manufacturing, production and sale of large range of petroleum products. The refinery complex of the Company comprises of three refineries, consisting of two lube refineries, commissioned in 1966 and 1985, and a fuel refinery added to the complex in 1977.

The Company has executed contracts for Diesel De-sulphurization and Naphtha Isomerization projects. The estimated cost is US\$ 349 million whereas these projects are expected to be completed in twenty months. The funding of the projects is being met through internal resources and debt of Rs. 24.2 billion which is vet to be disbursed by bank, The Company has executed financing agreements to secure the debts which are to be paid over ten years in semi annual installments with grace period of two years. The financing is obtained at 1.7% above six months KIBOR.

#### **BASIS OF PREPARATION**

This condensed interim financial information of the Company for the three months ended September 30, 2015 has been prepared in accordance with the requirements of International Accounting Standard (IAS) 34, "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This condensed interim financial information is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi, Lahore and Islamabad Stock Exchanges.

This condensed interim financial information does not include all the information required for full financial statements and should be read in conjunction with the annual financial statements for the year ended June 30, 2015.

#### SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the preceding annual financial statements of the Company for the year ended June 30, 2015.

#### **ACCOUNTING ESTIMATES, JUDGMENTS AND FINANCIAL RISK MANAGEMENT**

- 4.1 The preparation of interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgments, estimates and assumptions.
  - However, management believes that the change in outcome of judgments, estimates and assumptions would not have a material impact on the amounts disclosed in this condensed interim financial information.
- 4.2 Judgments and estimates made by the management in the preparation of this condensed interim financial information are the same as those that were applied to the financial statements as at and for the year ended June 30, 2015.
- 4.3 The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2015.

FOR THE QUARTER ENDED SEPTEMBER 30, 2015 (UNAUDITED)

			September 30, 2015	June 30, 2015
			(Rupees in t	housand)
<ol><li>FIXED ASSETS Property, plant and equ</li></ol>	uipment			
Operating assets			2,834,463	2,878,179
- Additions			25,821	298,133
- Disposals			(1,309)	(4,394)
- Property, plant a	and equipment w	ritten off	-	(1,307)
- Depreciation cha	arge		(82,811)	(336,148)
Closing book va	alue		2,776,164	2,834,463
Major spare parts ar	nd stand-by equi	pments	193,751	199,244
Capital work-in-prog	gress (CWIP) - no	te 5.1	6,237,677	5,007,238
Intangible assets			22,246	25,169
			9,229,838	8,066,114
5.1 Capital work-in-pro	ogress			
	Refineries	Other	Advances to	Total
	upgradation	projects	contractors /	
	projects	(Runees	suppliers in thousand) ——	_
Opening balance as		(Hapees	in thousand) ——	
at July 1, 2015	4,651,181	271,176	84,881	5,007,238
Additions	1,073,051	53,961	136,399	1,263,411
Transfers	-	(19,104)	(13,868)	(32,972)
Closing balance as at	t			
September 30, 2018	5 5,724,232	306,033	207,412	6,237,677
Opening balance as a	at			
July 1, 2014	1,777,174	215,410	24,693	2,017,277
Additions	2,874,007	315,044	78,653	3,267,704
Transfers	-	(259,278)	(18,465)	(277,743)
Closing balance as at	t		_	

<sup>5.2</sup> The Company has incurred capital expenditure of Rs. 5.72 billion (June 30, 2015: Rs. 4.65 billion) on up-gradation and expansion projects. It includes Rs. 5.51 billion (June 30, 2015: Rs. 4.44 billion) for the up-gradation and expansion of fuel refinery operations.

271,176

84,881

5,007,238

4,651,181

June 30, 2015

FOR THE QUARTER ENDED SEPTEMBER 30, 2015 (UNAUDITED)

#### 6. STOCK-IN-TRADE

Stock of finished goods as at September 30, 2015 has been written down by Rs. 239 million (June 30, 2015: Rs.75.87 million) to arrive at its net realisable value.

#### 7. OTHER RECEIVABLES

This includes receivable on account of sales tax paid to Federal Board of Revenue amounting to Rs. 237.54 million in respect of sales tax demand for the period July 2009 to June 2010, on account of unitary conversion differences, against an order received in 2014-15. The Company filed an appeal against the said order which was subsequently annuled in favour of the company. The company has filed refund application with FBR which is in process.

	September 30, 2015	June 30, 2015
	(Rupees ir	n thousand)
8. TRADE AND OTHER PAYABLES	` '	,
Trade creditors	7,638,013	10,924,859
Due to Government of Pakistan	898,348	1,191,153
Due to related party:		
- Attock Petroleum Limited	38,402	4,497
- Pakistan Oilfields Limited	508,190	339,013
Accrued liabilities	658,704	695,029
Retention money	110,337	42,401
Deposits from contractors	30,457	33,615
Advances from customers - note 8.1	270,837	169,181
Workers' profits participation fund	31,829	48,616
Workers' welfare fund	158,271	145,368
Income tax deducted at source	12,574	13,355
Dividend payable	866,971	67,329
Surplus price differential payable	827,308	633,967
Sales tax payable	1,660,298	1,447,775
Duties and levies payable	936,567	668,648
Other liabilities	7,799	8,215
	14,654,905	16,433,021

<sup>8.1</sup> This includes advances received from related party - Pakistan Oilfields Limited amounting to Rs.10.23 million (June 30, 2015:Rs. 6.21 million) against supply of goods.

FOR THE QUARTER ENDED SEPTEMBER 30, 2015 (UNAUDITED)

#### 9. CONTINGENCIES AND COMMITMENTS

### 9.1. Contingencies

There has been no significant change in contingencies since the issuance of last annual financial statements for the year ended June 30, 2015.

#### 9.2 Commitments

- a) Commitments outstanding for capital expenditure as at September 30, 2015 amounted to Rs. 20.78 billion (June 30, 2015: Rs. 21.26 billion) in respect of refinery upgradation project as explained in note 1 of the financial information; and
- b) Outstanding letters of credit at the end of the period amounted to Rs. 8.85 billion (June 30, 2015: Rs. 15.10 billion)

	(June 30, 2013. ns. 13.10 billion)		
		September 30, 2015	September 30, 2014
		(Rupees in	n thousand)
10.	GROSS SALES		
	Local Export	33,077,986 1,914,583 34,992,569	55,064,236 6,041,951 61,106,187
11.	TRADE DISCOUNTS, TAXES, DUTIES, LEVIES AND PRICE DIFFERENTIAL		
	Trade discounts Sales tax Excise duty Petroleum levy Surplus price differential Regulatory duty	112,802 6,835,893 120 2,123,046 601,753 527,869 10,201,483	266,419 8,000,943 150 2,599,785 310,648 - 11,177,945

#### 12. FINANCE COST

This include net exchange loss of Rs. 188.50 million (September 30, 2014: Rs. 896.87 million) on foreign currency transactions relating to purchase and export of crude oil / products.

FOR THE QUARTER ENDED SEPTEMBER 30, 2015 (UNAUDITED)

13. TAXATION  Current  - for the period - for prior periods  Deferred	September 30, 2015 (Rupees in 197,970 - 197,970 (13,245) 184,725	September 30, 2014 In thousand) 280,181 (98,409) 181,772 (239,109) (57,337)
	September 30, 2015	September 30, 2014
14. CASH GENERATED FROM OPERATIONS	(Rupees ii	n thousand)
Profit / (loss) before taxation	590,843	(894,206)
Adjustment for non cash charges and other iten	ns:	
Depreciation and amortisation Provision for pension Provision for gratuity Provision for post retirement medical benefits Return / interest on bank deposits Return on treasury bills Return on Pakistan Investment Bonds Decrease in working capital - note 14.1	85,879 31,722 3,906 2,798 (160,093) (39,483) (98,662) 881,645 1,298,555	76,595 23,796 3,752 3,305 (220,730) (23,316) - 206,891 (823,913)
14.1 Decrease in working capital		
(Increase) / Decrease in current assets		
Stores, spares and chemicals Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables	16,267 (58,042) 3,613,353 (23,008) (153,625) 64,458 3,459,403	13,754 2,007,241 (2,038,876) (43,409) (184,747) 19,991 (226,046)
(Decrease) / Increase in current liabilities		,
Trade and other payables	(2,577,758) 881,645	432,937 206,891

FOR THE QUARTER ENDED SEPTEMBER 30, 2015 (UNAUDITED)

		September 30, 2015 (Rupees i	September 30, 2014 n thousand)
15.	CASH AND CASH EQUIVALENTS		
	In hand	500	500
	With banks on:		
	- Current accounts	47,658	13,526
	- Savings accounts	4,648,639	5,644,187
	- Deposit accounts	9,435,686	3,364,907
		14,131,983	9,022,620
	Short term investments	3,538,476	1,914,607_
		17,670,959	10,937,727
16.	TRANSACTIONS WITH RELATED PARTIES		
	The following transactions were carried out with related	parties.	
	Tr	ansactions duri	ng the guarter
	<u></u>		September 30,
		2015	2014
		(Rupees i	n thousand)

	Tra		ng the quarter
		September 30,	September 30,
		2015	2014
		(Rupees in	n thousand)
Nature of relationship	Nature of transactions		
Associated companies	Sale of petroleum products	20,155,744	34,039,783
	Rental income	1,166	1,308
	Hospitality charges	18,436	13,974
	Handling income	44,141	43,753
	Trade Discount and		
	Commission on sales	215,451	453,225
	Reimbursement of expenses	316	156
	Purchase of petroleum products Purchase of Crude Oil and	6,101	984
	condensates	353,796	894,637
Post employment staff			
benefit plans	Contributions	11,204	13,615
Key management em compensation			
	Salaries and other		
	employees benefits	17,922	12,966
	Post retirement benefits	680	628
	Directors' fees	1,634	1,533
		20,236	15,127

FOR THE QUARTER ENDED SEPTEMBER 30, 2015 (UNAUDITED)

## 17. SEGMENT INFORMATION

The financial information regarding operating segments is as follows:

	FUEL		LUBE		TOTAL	
	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014
	(Rupees in thousand)					
Segment Revenue Sales to external customers						
<ul> <li>local (net of discounts, taxes, duties and levies</li> </ul>						
and price differential)	15,464,322	31,283,065	7,412,181	12,603,226	22,876,503	43,886,291
- export	1,574,263	5,481,636	340,320	560,315	1,914,583	6,041,951
	17,038,585	36,764,701	7,752,501	13,163,541	24,791,086	49,928,242
Inter-segment transfers	5,422,686	10,196,854	-	=	5,422,686	10,196,854
Elimination of inter- segment transfers		_	-	-	(5,422,686)	(10,196,854)
Net sales	22,461,271	46,961,555	7,752,501	13,163,541	24,791,086	49,928,242
Segment results after tax	(587,861)	(1,909,897)	993,979	1,073,028	406,118	(836,869)
Other comprehensive income	(6,029)	(4,734)	(12,057)	(9,468)	(18,086)	(14,202)
Total comprehensive Income / (Loss)	(500,000)	(4.044.004)				(054.074)
income / (Loss)	(593,890)	(1,914,631)	981,922	1,063,560	388,032	(851,071)
	FUEL		LUBE		TOTAL	
	September 30, 2015	June 30, 2015	September 30, 2015	June 30, 2015	September 30, 2015	June 30, 2015
	← (Rupees in thousand) →					
Segment assets	24,771,406	26,480,454	19,084,611	19,618,154	43,856,017	46,098,608
Unallocated assets	-	=	-	-	2,191,115	1,964,042
Total assets	24,771,406	26,480,454	19,084,611	19,618,154	46,047,132	48,062,650
Segment liabilities	15,307,087	16,100,022	225,579	1,039,824	15,532,666	17,139,846
Unallocated liabilities	-	-	-	-	792,393	789,097

### 18. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue by the Board of Directors of the Company on October 15, 2015.

**Chief Executive** 



